														Proposed
													% Change in	
		Renewa	Renewal			Individuals				Begin			Producer	Increase/
Vendor	Region	I/New	Options	PBC	Type of Service	Employed	Agency	Address	City	Term	End Term	Contract Value	Price Index	ecrease
Bridgeway	N	N	N	13-73461	Data Entry	29	PH	2323 Windish Dr	Galesburg	11/01/12	10/31/16	\$1,352,233.00		
									•	one time				
Career Development	S	N*	N	N/A	Key tags	3	CMS/DOV	on site	Fairfield	purchase		\$5,000.00	N/A	
Chicago Lighthouse	N	N*	N	13-73774	Call Center	100	TOLLWAY	1850 W Roosevelt Rd	Chicago	01/01/13	12/31/17	\$61,500,000.00		
LOL Goodwill	S	N*	Y	13-73680	Janitorial	3	CMS	833-835 S. Spring St	Springfield	12/01/12	11/31/17	\$27,900.00		
LOL Goodwill	S	N*	Υ	13-73681	Janitorial	3	CMS	900 S. Spring St.	Springfield	11/01/12	10/31/17	\$26,700.00		
SPARC	S	N*	Υ	13-72662	Janitorial	20	CMS	800 S. 7th St.	Springfield	10/01/12	9/31/17	\$2,092,800.00		
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\$65,004,633.00

Total

Fair Market Price -- The Illinois Procurement Code requires that qualified sheltered workshops offer a fair market price to state agencies in order to meet specific needs for supplies and services. As not-for-profit organizations, pricing offers developed by workshops are designed to cover costs. In turn, state agencies ensure prices offered by sheltered workshops (often through negotiation) are acceptable (from a budgetary perspective) and are comparable to those paid historically or those paid for similar contracts. When considering contract proposals, the State Use Committee not only takes into account the development process of the pricing offer, but also considers the intent of the State Use program -- to promote employment opportunities for persons with disabilities. Further, under a total cost of ownership model, the Committee considers the fact that if these individuals were not given this opportunity, they would be forced to be supported by other social service programs, thus costing the State additional monies.

158

Total

N* is a brand new contract

On September 26, 2012 the State Use Committee met and reviewed the above contract proposals. As a member of the Committee, I have reviewed these proposals and have determined, based on the facts presented, both above and in discussion with the other Committee members and with the State Use staff, that the prices offered are reasonable and would not be substantially more if this procurement were to be competitively bid.

FAX to Corrie Smith at 217-558-1759

Signature of Member

Date